



# *Global Trainee Program*





About

**LALAMOVE**

# ***Deliver Faster***

## ***24/7 On-Demand Delivery Platform***

Founded in Hong Kong in 2013, Lalamove is an on-demand delivery platform born with a mission to empower communities by making delivery fast, simple and affordable. At the click of a button, individuals, small businesses and corporations can access a wide fleet of delivery vehicles operated by professional driver partners.

Powered by technology, we seamlessly connect people, vehicles, freights and roads, moving things that matter and bringing benefits to local communities in 12 markets across Asia and Latin America.



# *Our Mission*

*To empower our local communities by making deliveries fast and simple*



# *Our Vision*

*To make Lalamove synonymous with delivery*

Founded In  
Hong Kong

Singapore,  
Mainland China  
& Thailand

The Philippines

Vietnam

Malaysia &  
Indonesia

Brazil &  
Mexico

Bangladesh

Japan

2013

2014

2016

2017

2018

2019

2022

2024

## Our Global Footprint

12 markets,  
Over 400 cities and growing...





**The world's largest logistics  
transaction platform**

*( by closed-loop freight gross transaction value )*

**Monthly active driver partners:**

**1.2 million** (FY 2023)

**Monthly active users:**

**13.4 million** (FY 2023)



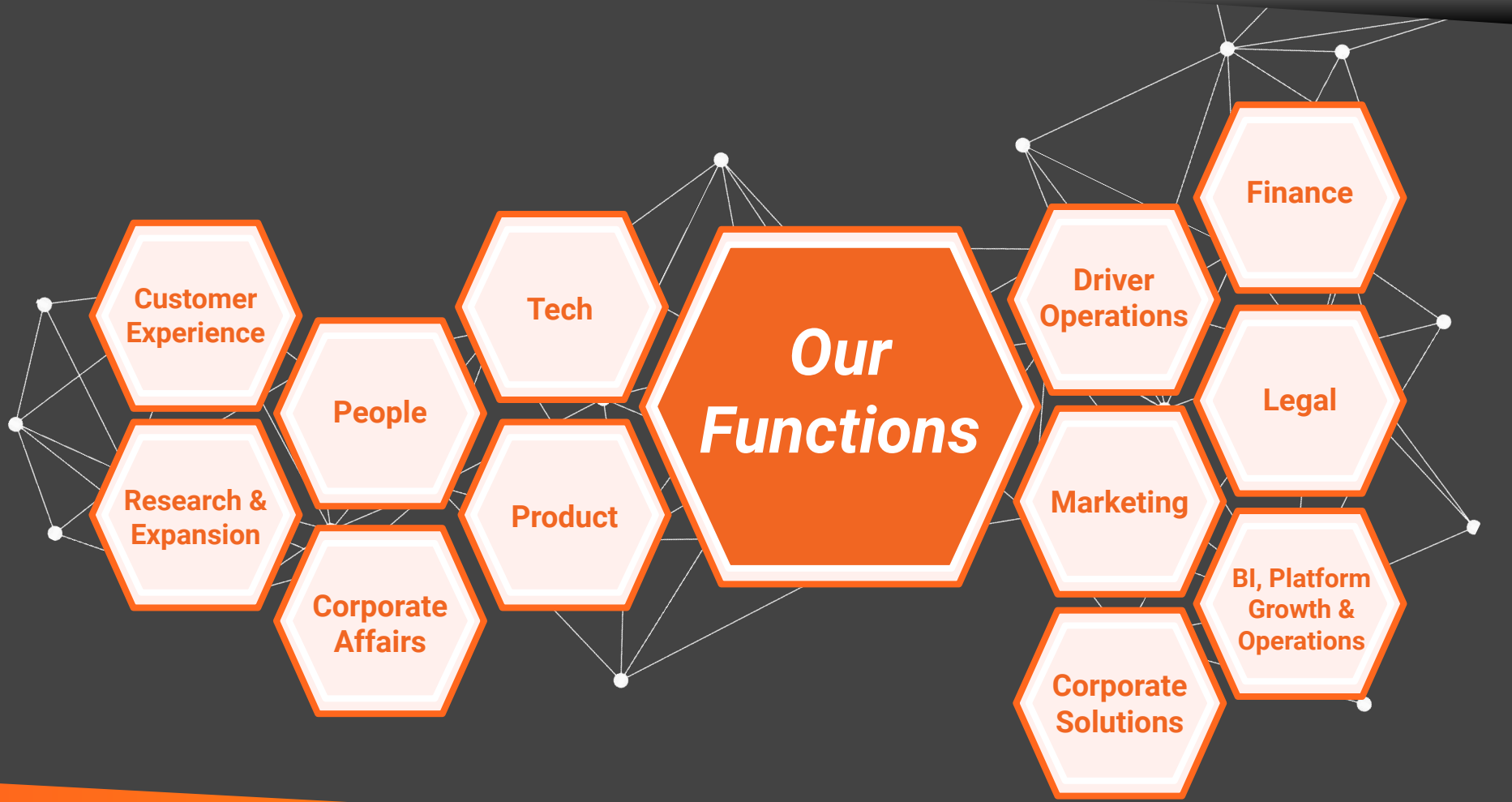
# A Place For Tech Talents To Call Home



A Diverse Group of Individuals With  
**1500+** Employees Worldwide



Nearly **200** tech and product related  
positions with the numbers still growing







# Programme Highlights

## *Program Overview:*

Lalamove Global Trainee Program offers rotational job opportunities in various business functions in 12 markets. You will be based in Hong Kong and able to work at both our overseas and mainland operations. It aims to develop you as our future leaders by providing practical exposure and a global perspective in the dynamic technology industry.



## ***Program Features:***



**Leadership  
development**



**Multiple  
rotations  
through global  
operations**



**Mentoring by  
Lalamove  
management  
team**



**Performance  
assessment  
and feedback**



## *Opportunities:*

- Throughout your life in Lalamove, you will have the opportunity to develop your career in different geographical areas and key business streams to become our future senior leaders at a fast-growing international company
- Direct involvement in creating value and impact for society by empowering local communities, SMEs, drivers, and the economy

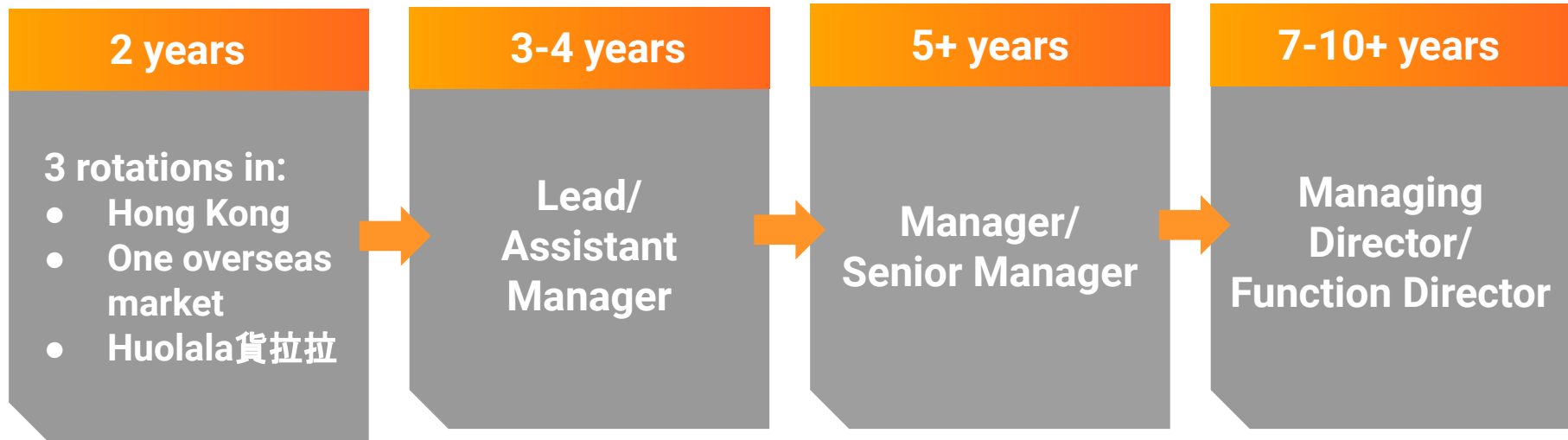
## *What you'll get:*

- Management and leadership career path
- Global exposure for personal and professional growth
- Competitive package & benefits



# Potential Career Journey

Helps to connect Global Trainee's strengths and personal skills with our company values, and enables you to be successful in your future roles with Lalamove.





Hear from our Trainees

# Unveiling Market Dynamics

*“My first position as a Global Trainee was in the marketing department. The market trend analysis project was a truly eye-opening experience! Working closely with our digital marketing colleagues, we delved into the historical data of our markets, extracting valuable insights that guided our strategic decision-making.*

*The project broadened my cultural understanding of diverse markets and honed my analytical abilities. I am grateful for the opportunity to enhance my skills and contribute to the success of our initiatives.*



**Givonne Soong**



# ***Cultivating Global Perspectives and Building Versatile Skills***

*“As a Global Trainee, I have the opportunities to working in various countries and regions, forging new friendships, embracing diverse cultures, and enhancing leadership abilities.*”

*During my secondment, I collaborated across departments to deliver exceptional customer service with the Customer Experience team, recruit top talent with the People team, and utilize data insights to analyze team performance. This experience taught me valuable lessons in Grit and Execution.”*



**Peter Tao**

# Developing Cross-Functional Expertise

*"I spent 8 months in the Platform Operations team in Hong Kong, prioritizing timely responses to orders on our platform, particularly during peak periods, utilizing tools like subsidies, missions, and surcharges. I'm in Indonesia, focusing on driver acquisition to expand online and offline lead generation.*

*This experience has equipped me with the necessary skills for future decision-making roles in data analytics, marketing, and research."*



**Pansy Pun**

# Navigating New Challenges

*“With my business background, my initial role was in Product—a field quite different from what I was used to. It was a demanding and yet enlightening experience where I was challenged to make crucial decisions with minimal information available, balancing the needs of various stakeholders, and ensuring successful outcomes.*

*My secondment is in the Philippines, where I am immersed in demand generation, navigating everything from Sales to Marketing. Both experiences honed critical skills such as strategic decision-making and stakeholder management.”*



**Victoria Michelle  
Widjaja**



# Application Details

## *Who we are looking for:*

- Fresh graduates from ANYWHERE, we'll relocate you to where we are!
- Geographically mobile - ready to take up new challenges across the world in different cultures not just for the first 2 years but throughout your entire journey with us
- Ability to follow steep learning curve - have the hunger and passion to learn
- Excellent communication skills in English and Chinese and strong analytical skills
- Sharing our core values of passion, grit, humility and execution
- Team player, able to work with all levels of stakeholders in a dynamic and matrix environment
- Strong in data, tech, and product is a plus

# Recruitment Process



Video Interview  
Screening



Interview with  
Program Managers



Interview with  
VP of People



Interview with  
C-Suite



Letter of Offer



## *Join us now*

Step into the spotlight and shine with Lalamove Global Trainee Program, designed to prepare you for a successful future.

[Apply here to start your future with us](#)

